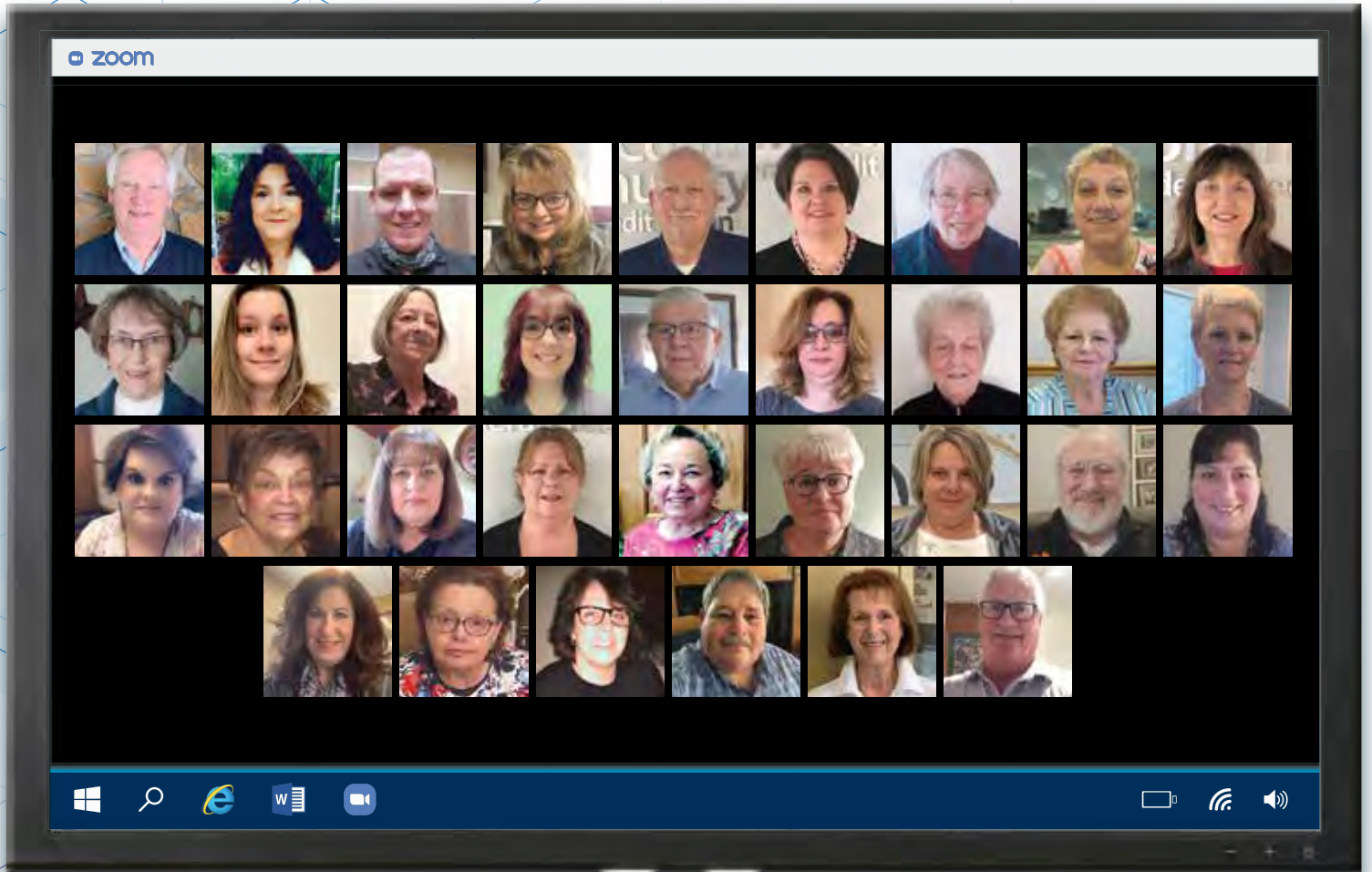




Mercer County Community

Federal Credit Union



Together We Serve You
2020 ANNUAL REPORT



BOARD OF DIRECTORS

Ed Zipay - *Chairman of the Board*
 Cliff Toth - *Vice Chairman*
 Donna Oliver - *Secretary*
 Laura Kubyako - *Treasurer*
 David Burich - *Director*
 Robert Lucas - *Director*
 Richard Titus - *Director*



SUPERVISORY COMMITTEE

Ruth Leone - *Supervisory Chair*
 Richard Titus
 Sylvester Enos
 Karen Davis
 Delnora Taylor

ADMINISTRATIVE STAFF

Sandi Carangi - *CEO*
 Suzanne Taylor - *Loan Manager*
 Heather Crevar - *Hermitage Office Supervisor/
 BSA Compliance & Security Officer*
 Pamela O'Neill - *Sharon Office Supervisor*
 Cheri Rosa - *Assistant Office Supervisor/Special Projects*
 Michele Buell - *Assistant Office Supervisor*
 Elaine Patton - *HR Training & Operations Manager*
 Tammy Calderwood - *Marketing & Business
 Development Coordinator*

MEMBER SERVICES

Colleen Alfredo
 ThomAnn Kiser
 Tammy Knox
 Colleen Mazzocca
 Cheryl Parola
 Ann Sever

LOAN DEPARTMENT

Kande Darling - *Loan Officer*
 Cynthia Saluga - *Loan Officer*
 Cheryl Deschand - *CUDL Indirect
 Lending Manager*
 Jessica Phipps - *Loan Officer*
 Phillip Mohney - *Loan Officer*
 Nancy Leo - *Loan Assistant*
 Kelly Palmer - *Loan Assistant*

ACCOUNTING

Beverly Bailey - *Accounts Payable Manager*
 Sandy Fleck - *Accounting Manager/
 Visa Card Coordinator*

CUSTODIANS

Barbara Jones
 Robert Jones

PROGRAM

Welcome..... Ed Zipay

ADOPTION OF REPORTS

Report of the Chairman of the Board and CEOEd Zipay and Sandi Carangi

Report of the Secretary.....Donna Oliver

Report of the Treasurer Laura Kubyako

Report of the Supervisory Chair.....Ruth Leone

Election Results.....Ed Zipay and Ruth Leone

21st Annual Continuing Education Awards Sandi Carangi

Final RemarksEd Zipay and Sandi Carangi



Sharon Police First Responder Lunch Sponsor



Community Shred Day



Hermitage Police Donation



Member Appreciation Day

64 YEARS OF SUCCESS 1957-2021

BOARD CHAIRS

Thomas Lally 1957 - 1960
Albert Bigenho 1961
John Frank 1961 - 1963
Esther Ebert 1963
Wallace Heiges 1964

Stanley Schubel 1965
Frances Sloan 1966 - 1968
Nell Bobish 1969 - 1977
Richard Fischer 1978 - 1979
Ed Zorek 1980 - 1984

Joan Walker 1984 - 1986
Angelo Piccirilli 1987 - 2002
Ed Zipay 2002 - 2014
Connie George 2014 - 2018
Ed Zipay 2018 - Present

MANAGERS/CEOs

Phyllis Magargee 1957 - 1959
Roger Lewis 1960 - 1965

Ronald Simkins 1965 - 1969
Charles Black 1969 - 1988

David Killa 1988 - 2015
Sandi Carangi 2015 - Present

64 YEARS OF SHENANGO VALLEY TEACHERS FCU & MERCER COUNTY COMMUNITY FCU DIRECTORS

Thomas Lally
John Cunningham
Phyllis Magargee
Gerald Tallarico
Ruth Robins
Scott Lewis
Al Bigenho
John Frank
Alex Krotenak
Marie Anderson
Annabelle Mitchell
Dolores Toth
Blair Stewart
Wallace Heiges
Ed Bortner
Eunice Adams
Pauline Lombardi
Emma Young

Esther Ebert
Al White
Nell Bobish
Frances Sloan
Ron Simkins
James Marcolnio
Harold Hogue
Christ Hodges
John Young
George DeMark
Ronald Snyder
Jack Hudson
Stanley Schubel
Richard Fischer
Richard Boyles
Gary Jones
William Dunsmore
Angelo Piccirilli

Winnie Eichelberger
Joan Walker
Ed Zorek
Lorraine Kudelko Amos
John Pelsh
David Moses
Larry Perna
Frank Gargiulo
Michael Gonsalves
Connie George
Ed Zipay
Bob Lucas
David Burich
Laura Kubyako
Donna Oliver
Cliff Toth
Richard Titus

CHAIRMAN OF THE BOARD & CEO REPORT



Together We Serve You. As we reflect on the challenges created by the COVID-19 pandemic, we are reminded of the importance of working together to overcome extraordinary health and financial obstacles. Our credit union's strength and stability enabled us to quickly change our focus and work together to create programs to assist our members impacted by the pandemic.

Over the past year, we were able to waive late fees, provide emergency loans, offer 90-day payment extensions and skip-a-pay. We began offering eDoc digital signature options so loan documents could be signed securely online. And we partnered with Newtek Business Services to offer the Paycheck Protection Program to our small business members.

Together, our staff also provided extra support to members at home as online and mobile transaction volume soared to over 30,000 logins within a few weeks. Our members' reliance across all digital channels in 2020 further emphasized the importance of improving the availability and capacity of our technology.

As our credit union continues to grow, we're also making sure to stay committed to the community we serve. In this report you'll find a list of organizations we've supported over the past year – including schools where we volunteer to teach financial lessons to students through Junior Achievement.

We are also pleased to share that 2020 marked the sixth time in a row that our credit union was voted "Best of the Best" Credit Union in our area. We also received a 5-star superior rating by Bauer Financial, Inc. And in May 2020, NCUA awarded our credit union with a \$10,000 COVID-19 grant, which helped our credit union with expenses related to serving our members during the pandemic.

As we move forward into 2021, we will be upgrading to a new core processing system, which includes online account opening and enhanced debit card processing. This upgrade will increase the flexibility, availability, and responsiveness of our core system – which means less down time for system upgrades and a highly resilient operations platform. All of this, to better serve our members well into the future.

Your board of directors, Ed Zipay, Cliff Toth, Donna Oliver, Laura Kubyako, Dave Burich, Bob Lucas and Richard Titus are a dedicated volunteer group of experienced leaders who work hard to ensure the credit union is operated in the best interest of our members. Our supervisory committee, consisting of Ruth Leone, Karen Davis, Delnora Taylor, Richard Titus and Sylvester Enos, are responsible for monitoring the credit union's financial safety and soundness in accordance with regulatory requirements. We're very grateful to our volunteer members of the board and supervisory committee for their countless volunteer hours and commitment to our credit union.

On behalf of the Board of Directors, Supervisory Committee, and employees, thank you for continuing to put your trust in us. Together, we remain committed to you, our members and our community, and we will continue to be here when you need us.

Respectfully submitted,

A handwritten signature in black ink that reads "Ed Zipay".

Ed Zipay, *Chairman of the Board*

A handwritten signature in black ink that reads "Sandi Carangi".

Sandi Carangi, *CEO*

SECRETARY'S REPORT

2020 ANNUAL MEETING MINUTES



The 63rd annual meeting of the Mercer County Community Federal Credit Union was held on April 22, 2020 at 6:30 pm. Due to COVID-19, the meeting was held virtually.

Ms. Sandi Carangi reminded everyone that the Annual Report has been posted on the MCCFCU website. If anyone wants a copy of the annual report, please contact the Credit Union and a printed copy will be mailed.

Mr. Ed Zipay, Board Chairperson, called the meeting to order. Mr. Zipay introduced Ms. Sandi Carangi, MCCFCU's CEO and Ms. Donna Oliver, Board Secretary. Ms. Oliver announced there was a quorum with 35 members in attendance on Zoom. Board Vice Chairperson Mr. Cliff Toth was introduced and led all attending the meeting in the Pledge of Allegiance.

Mr. Zipay thanked Ms. Carangi for her leadership during this difficult time and our staff for serving our members safely during the pandemic. He also expressed thanks to the Board of Directors and Supervisory Committee members for their advice and direction. Mr. Zipay recognized the fact that the Credit Union now has over 10,000 members. He also noted that the Sharon office was newly renovated and expanded in 2019. Over the past year, the Credit Union completed several upgrades including a new security system, ATM upgrades, and video conferencing capabilities. The Credit Union's assets now total over \$79 million and for the fifth time we have been voted Best of the Best Credit Union; have been recognized again for our financial literacy initiatives; and we continue to support over 50 community organizations and schools.

Ms. Carangi, then spoke about the financial soundness of our Credit Union. She also spoke to how the Credit Union continues to be available for members during these challenging times. Our drive-thrus remain open, and our ATMs and night deposit boxes are available 24 hours a day, along with mobile and online banking. Other special services include waiving late fees on loans; offering deferrals or skip-a-pays on existing loans and credit cards; and offering special emergency loans for members that need immediate assistance. Mr. Carangi cautioned members about the increase in fraud cases. Credit Union personnel are available to help if members are unsure about anything regarding their financial information. Ms. Carangi reminded everyone that members' funds at the credit union are federally insured and remain safe and sound.

Mr. Zipay referred all members to the Annual Report and to the reports of the Board Chair and CEO, Secretary, Treasurer, and Supervisory Chair, as well as the financials of the Credit Union. A motion was made by Mr. Dave Burich, and seconded by Mr. Rick Titus, to adopt the reports. The motion was approved.

The Nominating Committee presented the slate of officers for the Board – Mr. Dave Burich and Mr. Robert Lucas. They currently serve on the Board and have agreed to serve for another three year term. There being no other nominees, Mr. Zipay declared Mr. Dave Burich and Mr. Robert Lucas elected to the Credit Union Board of Directors.

Ms. Carangi announced the recipients of the Continuing Education Awards. Each of the five award winners will receive a check for \$1,000. Appreciation was extended to Ms. Donna Oliver and Ms. Ruth Leone for reading and evaluating the Continuing Education Award applications, and to Ms. Suzy Taylor for coordinating the award process.

Mr. Zipay thanked everyone for attending the meeting and called for a motion to adjourn. A motion was made by Ms. Ruth Leone, and seconded by Mr. Cliff Toth, to adjourn the meeting. The meeting was adjourned at 6:45 pm.

Respectfully submitted,

A handwritten signature in black ink that reads "Donna Oliver". The signature is written in a cursive style.

Donna Oliver, Board Secretary

TREASURER'S REPORT



It has been a year that will go down in history for so many reasons; everything about 2020 was unpredictable. This was undoubtedly the most trying and difficult year in our lifetime.

We thank our faithful members for their unwavering support and understanding. Throughout the entire year, we remained compliant, safe, strong and financially sound.

With our knowledgeable CEO, exceptional staff, and our dedicated Executive Board and Supervisory Committee, we continued to safeguard our credit union and enhance our member services.

For the year ending December 31, 2020, our Credit Union had an overall net income of \$626,840.17. Dividends to members amounted to \$129,899.40. Total gross revenue for the year was \$2,884,183.64 and operating expenses were \$2,143,743.01.

Our assets have grown from \$500.00 in 1957 to \$92,805,598.19 as of year-end 2020. In addition, our membership has grown to 10,333.

The Credit Union again proudly supports continuing education for youth in our community. Congratulations to this year's award winners. Many thanks to all who helped with this program.

Our Credit Union continues to be strong with whatever the future has in store for us. We appreciate our members for their faith and trust, along with their loyalty in 2020 and beyond.

Respectfully submitted,

Laura Kubyako

Laura Kubyako, Board Treasurer

"Our Credit Union continues to be strong with whatever the future has in store for us. We appreciate our members for their faith and trust, along with their loyalty in 2020 and beyond."



**Hermitage VFD
Installed a New Flag**



**Junior Achievement
Donation**

SUPERVISORY COMMITTEE REPORT



The Supervisory Committee of Mercer County Community Federal Credit Union is created by law and appointed by your Board of Directors. As the “guardians” of your Credit Union, we monitor the financial safety and soundness, and oversee compliance with various regulatory requirements.

We find the Credit Union to be financially strong, well-managed with sound policies and programs, and in compliance with applicable state and federal laws and regulations. Our findings are based on the annual external audit conducted by the CrossState Credit Union Association audit team, and the examination by the National Credit Union Administration federal examiners. In addition, as “guardians” of your credit union, the committee itself conducts internal audits at each branch to ensure your assets are safeguarded.

Despite the pandemic challenges that 2020 presented to our Board, Staff, and Supervisory Committee, all necessary responsibilities were fulfilled. Meetings and examination of reports were handled virtually for the most part. In December 2020, we also conducted a Verification Audit of our member accounts and our VISA credit card portfolio. Any potential discrepancies were resolved by the Committee. This audit of all member accounts and VISA accounts is required bi-annually.

We thank you, the members, for your patience and understanding as necessary adjustments to the normal process of doing business had to be made in 2020 for the health and safety of all.

The volunteers who serve on your Supervisory Committee are Ruth Leone, Karen Davis, Delnora Taylor, Richard Titus, and Sylvester Enos. The support and cooperation from the Board of Directors, CEO Sandi Carangi, and the dedicated staff, assisted us in the performance of our duties and is greatly appreciated. It has been a privilege to serve our members and we look forward to a successful year in 2021.

Respectfully submitted,



Ruth Leone, *Chair*
Supervisory Committee

“It has been a privilege to serve our members and we look forward to a successful year in 2021.”



Miracle Jeans Day Donation to Akron Children's Hospital

5 YEAR REVIEW

YEAR END	TOTAL ASSETS	TOTAL LOANS	TOTAL SAVINGS	TOTAL CAPITAL
2016	\$75,058,561.97	\$32,110,943.75	\$68,755,498.73	\$6,245,952.87
2017	\$76,058,237.62	\$33,616,814.75	\$69,462,107.27	\$6,495,961.44
2018	\$77,821,005.63	\$36,126,137.93	\$70,865,620.73	\$6,825,941.80
2019	\$79,676,061.88	\$42,030,468.52	\$72,022,553.02	\$7,509,921.95
2020	\$92,805,598.19	\$47,259,587.69	\$84,428,675.30	\$8,136,762.12

AWARDS



Marketing. Innovation. Communication.



\$10,000
NCUA AWARD
COVID-19 GRANT



Miracle Jeans Day Donation



SV Chamber Home & Garden Show



Reality Fair at Neshannock High School



MCCFCU Wears Blue to Support Healthcare Workers



STATEMENT OF FINANCIAL CONDITION

As of December 31, 2020

ASSETS

Loans	\$47,259,587.69
Less: Allowance for Loan Loss	(105,555.98)
Less: Allowance for ODP Loss	(671.32)
Cash on Hand	988,995.17
Investments	41,286,728.46
Prepaid & Deferred Expenses	386,251.16
Land & Building – Sharon (net)	771,300.08
Land & Building – Hermitage (net)	351,122.00
Furniture & Equipment (net)	158,390.08
Accrued Interest on Loans	87,719.44
Share Insurance	821,158.81
Other Assets	800,572.60
TOTAL ASSETS	\$92,805,598.19

LIABILITIES

Accounts Payable	\$163,928.74
Dividends Payable	76,232.03
TOTAL LIABILITIES	\$240,160.77

Regular Shares (Savings)	\$63,402,109.33
IRA Shares	4,727,314.72
Vacation Club Accounts	566,279.75
Christmas Club Accounts	209,989.15
Share Certificates	3,667,283.83
Checking Accounts	11,855,698.52
Regular Reserves	1,202,911.53
Undivided Earnings	6,714,681.13
Equity Acquired in Merger	219,169.46
Unrealized Gain (Loss)	0.00

TOTAL EQUITY **\$92,565,437.42**

TOTAL LIABILITIES AND EQUITY **\$92,805,598.19**

STATEMENT OF INCOME & EXPENSES

As of December 31, 2020

OPERATING INCOME

Interest on Loans	\$1,938,744.61
Income from Investments	527,127.56
Other Income	418,311.47

TOTAL GROSS INCOME	\$2,884,183.64
---------------------------	-----------------------

OPERATING EXPENSES

Compensation	\$782,006.10
Benefits/Insurance	186,799.57
Employer Tax Expenses	69,504.07
Travel & Conferences	4,366.08
Association Dues	14,321.00
Sharon Office Occupancy	33,456.03
Hermitage Office Occupancy	28,955.98
Sharon Office Operations	179,817.94
Hermitage Office Operations	180,130.34
CDA Donations & Fees	4,460.43
Education & Promotions	91,045.73
Scholarship Fund	4,000.02
Loan Servicing	63,305.38
ODP Expenses	50,822.95
Visa Loan Servicing	75,937.77
Indirect Loan Servicing	278,445.79
Professional & Outside Services	7,764.66
Provision for Loan Loss	57,543.63
Provision for ODP Loss	9,107.60
Supervision & Examination	21,717.94
Cash Over & Short	234.00
Annual Meeting (Virtual)	0.00

TOTAL OPERATING EXPENSES	\$2,143,743.01
---------------------------------	-----------------------

Non-Operating Gain (Loss)	16,298.94
Less Dividends to Members	129,899.40

NET INCOME TRANSFER TO UNDIVIDED EARNINGS	\$626,840.17
--	---------------------

2020 REVIEW



NOT-FOR-PROFIT
FINANCIAL
COOPERATIVE
OWNED BY
10,333 MEMBERS



REAL ESTATE LOANS
\$2.6 MILLION
FUNDED



COMMUNITY
DONATIONS
\$12,000+
CONTRIBUTED
DIRECTLY TO OUR
COMMUNITY



AUTO LOANS
\$18.7 MILLION
FUNDED



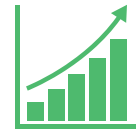
142,285
MEMBER SERVICE
TRANSACTIONS



FINANCIAL EDUCATION
TO **500+** STUDENTS
IN MERCER COUNTY



12,000+ LBS.
PAPER SHREDDED AT
COMMUNITY SHRED DAY



TOTAL ASSETS
\$92.8 MILLION
AS OF 2020 YEAR END

DURING THE PANDEMIC, WE SUPPORTED OUR MEMBERS WITH:

PROVIDING EMERGENCY
LOANS



SPECIAL VISA
SKIP-A-PAY PROGRAM



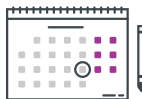
SPECIAL LOAN DEFERRAL
SKIP-A-PAY PROGRAM



WAIVING
ATM FEES



EXTENSION OF
FIRST PAYMENT DUE DATE



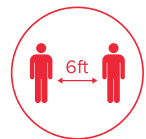
DISTRIBUTING
3,000+ HAND SANITIZERS



LATE CHARGE
FORGIVENESS



INSTALLING
PLEXIGLASS PANELS
FOR YOUR HEALTH & SAFETY



IN THE COMMUNITY, WE PROVIDED:

LUNCHES
FOR FIRST RESPONDERS



CHRISTMAS EVE
MEALS FOR LOCAL FAMILIES



COMMUNITY IMPACT

Mercer County Community Federal Credit Union continues to make a difference in our community by supporting the following organizations and events in 2020:

- American Cancer Society
- Akron Children's Hospital – Mahoning Valley
- American Heart Association
- American Red Cross
- Arc of Mercer County
- Buhl Park Summer Concert Series
- Clark Volunteer Fire Department
- Community Food Warehouse of Mercer County
- Community Library of the Shenango Valley
- Credit Unions for Kids Children's Miracle Network
- Hermitage Police Department
- Hermitage Volunteer Fire Department
- Hickory VFW
- Hospice Promise Foundation
- Junior Achievement of Western Pennsylvania
- PA Credit Union Foundation (CrossState Foundation)
- Prince of Peace Center
- Penn State Shenango Basketball
- Sharon School's Spring Musical
- Sharon Tiger Techs
- Sharpsville Baseball Boosters
- Sharpsville Volunteer Fire Department
- Shenango Valley Animal Shelter
- Shenango Valley Chamber of Commerce
- Shenango Valley Chamber Mask for Treats, First Responder Lunch Sponsor, Holiday Luncheon, and Charitable Fund Christmas Eve Meals
- Shenango Valley Chapter of Pennsylvania Credit Unions Scholarship Fund
- Shenango Valley Chorale
- Shenango Valley Meals on Wheels
- Shenango Valley Special Games
- United Way of Mercer County
- Zion Education Center



Hermitage Police First Responder Lunch Sponsor



Community Food Warehouse of Mercer County Food Drive

SPECIAL THANKS

- Mercer County Schools' Superintendents and Administrators for their assistance and support.
- To the business offices and staff at Mercer County Area School Districts, City, Borough, and sponsor payroll departments.
- Thank you to our credit union staff. Their dedication and service to our members is greatly appreciated by the Board of Directors, Supervisory Committee and CEO.
- To you, our valued members, for your loyalty and support throughout our 64 years of "People Helping People."

IN ADDITION, WE WOULD LIKE TO THANK THE FOLLOWING ORGANIZATIONS AND SCHOOL DISTRICTS:

Borough of Sharpsville	Mercer County Area on Aging
City of Farrell	Mercer County Behavioral Health
City of Hermitage	Mercer County Council of Governments
City of Sharon	Mercer County Area First Responders
Commodore Perry School District	Retail Grocery Services, Inc.
Farrell School District	Reynolds School District
Greenville School District	Sharon School District
Grove City School District	SCP Group (Sharon Commercial Printing)
Halo Branded Solutions (On Your Way, LLC.)	Sharon Regional Medical Center
Sharon Herald	Sharpsville School District
Hermitage School District	Shenango Valley Chamber of Commerce
Jamestown School District	South Pymatuning Township
JCL Development	The Arc of Mercer County
Kennedy Catholic High School	West Middlesex School District
Keystone Blind Association	Whole Life Services, Inc.
Lakeview School District	Winner Steel (Sharon Coating)
Mercer Area School District	

Congratulations
**TO THIS YEAR'S CONTINUING
EDUCATION AWARD RECIPIENTS**

SERVICES FOR OUR MEMBERS

SAVINGS ACCOUNTS

- Regular Savings (Shares)
- Share Certificates
- Holiday Club
- Vacation Club
- IRA Shares

LOANS

- Personal
- Home Equity
- Home Equity Line of Credit
- First Mortgages
- Share Secured
- New & Used Automobiles
- Recreational Vehicles
- Visa Credit Cards
- Student Loans Through Sallie Mae®
- Auto Smart™ Online Auto Loans/Preapprovals
- CU Direct Auto Lending

Participating dealers:

Bill McCandless Ford
Gordon's Auto Sales
Greenwood Hubbard Chevrolet
Lakeland Chrysler Dodge
Kufleitner Chrysler Jeep Ram
Montrose Buick GMC Cadillac
Phil Fitts Ford, New Castle
Preston Ford of Sharon
Preston Auto Group of New Castle
Shenango Honda
Taylor Chevrolet Toyota of Hermitage
Taylor Kia of Hermitage
Team Lake Road Auto Sales

DIRECT DEPOSIT

- Government Checks
- Payroll
- Social Security

INSURANCE

- GAP Auto Protection
- CDI & Credit Life Insurance
- TruStage Insurance
- Deposits Federally Insured by NCUA

CHECKING ACCOUNTS (SHARE DRAFTS)

- No Minimum Balance
- Visa Debit Card
- Overdraft Protection/Courtesy Pay

OTHER SERVICES

- Family Memberships
- Junior Ship Ahoy Kid's Club
- Drive-Thru ATMs
- Night Depository
- Money Orders
- Cashier's Checks
- Visa Gift Cards
- Free Notary
- Medallion Signature Guarantee
- Wire Transfers
- Online Banking
- Online Bill Payment
- Mobile Banking
- Mobile Check Deposit
- E-Statements
- eDoc Electronic Signing
- Newtek Business Services

OFFICE HOURS

Monday - Friday: 9:00 AM - 5:00 PM - Lobby Hermitage & Sharon
Friday: 9:00 AM - 5:30 PM - Drive-Thru Hermitage & Sharon
Saturday: 9:00 AM - Noon - Drive-Thru Hermitage

Phone Numbers: (724) 981-9410 - Hermitage Office
(724) 342-2246 - Sharon Office

Fax Numbers: (724) 981-9412 - Hermitage Office
(724) 342-1670 - Sharon Office

Website: www.mccfcu.org

Mobile App: Mercer County Community FCU





**Mercer County
Community**
Federal Credit Union



Making a Difference In Our Community

